

## CPhI 2010 Participation Exceeded Expectations

Cerbios-Pharma SA was present at CPhI 2010 in Paris with key team members of Marketing and Sales, Business Development, Research and Development, and Supply Chain Management.

The visits at Cerbios' booth were numerous from the very beginning on Tuesday morning. On the second day all booth areas were busy not only with pre-arranged meetings, but also with many spontaneous visits of actual and new potential partners.



The key topics presented during CPhI were the following:

1. the successful FDA inspection of the week before;
2. the official opening of the new P5 production building for the manufacture of **High Potency Active Ingredients (HPAIs)** under cGMP from 100 grams up to several kilograms per batch.

High interest was shown for the services provided by the **Biological Division** on Recombinant Proteins. cGMP production of Recombinant Proteins using CHO mammalian cells for early clinical phases (phase I and II) seems to be a bottleneck in the near future for several pharma companies, having too many new candidates and needing to outsource some of their production. Cerbios could be the ideal partner for such companies due to the willingness to invest in further expansion of our capabilities with the addition of new production lines and eventually a production building with larger bioreactors.

The **Chemical Division**, on the other hand, had several meetings and discussions on **contract manufacturing** services for HPAIs.

Our guests were impressed by the uniqueness of our latest manufacturing plant due to the special features, such as:

- ü preparative chromatography
- ü photochemistry
- ü multi-purpose or dedicated production glove box
- ü expansion possibilities

The comments from clients were that these features fit perfectly not only for an HPAI at early phase (phase I), where chemistry hasn't been fully optimized and purification technology is required, but also for commercial production, where the glove box could be dedicated to a specific product thus easing the cleaning validation process.

Cerbios, as a member of EFCG and CEFIC, also participated in the EFCG annual dinner held at the Westin Hotel in Paris with important guests from the pharmaceutical industry.

Next year's **CPhI 2011** will be held in **Frankfurt** on **October 25-27**.

